



RICHMOND CORRIDOR ASSOCIATION

"Improving Port Richmond to help you
focus on your business"

Richmond Corridor Association (RCA)

Monthly Organizational Meeting

January 10, 2013

Time: 8:45 – 10:05

Attendees: Larry Dooling (PJ Dooling Tire Co.), Bruce Richman (SD Richman Sons, Inc.), David Keiser (Tioga Pipe Supply Co.), William Hodgson (Weber Display & Packaging Co.), John Toner (M&T Bank), Steven Truong (Greendog Recycling), George Groves (3001 Castor Inc.), Steve Horton (MAP/RCA), Martha Doulos (Regal International Leathers), Alan Berg (Nupro Industries Inc.), Matt Mullin (City of Philadelphia), Aaron Colsher (MAP/UII), Don Brennan (PRPA), Steve Jurash (MAP/UII), Mark Kochanowicz (CDG)

- The Meeting was convened at Philadelphia Regional Port Authority (PRPA), 3460 N. Delaware Ave, Philadelphia, PA 19134
- The minutes from the December general meeting were self-read and approved.
- Treasurer's Report: Current Balance is \$19,051

Committee Reports:

Safety/Security: There was no Report/Update from the 24th Police District.

Security Cameras: Waiting for grant disbursement

Membership: Discussion on potential contract opportunity for Steve Horton to go out and solicit new members.

Strategic Plan: Discussion was held on reaching out to city and state officials (Mark Squilla, Bobby Henon, Harry Enggasser and etc) for a breakfast session to present strategic plan. George Groves suggested the use of the Columbia Club to host a presentation session.

-There was a call for an implementation committee to assist with inventory of available real estate, development of a marketing kit, and expansion of web presence.



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-Mark Kochanowicz explained current webmaster duties of maintaining website, stating that *Digital Tailoring by Steve*, is the company administering website. Steve of Digital Tailoring will post minutes when asked, but needs guidance on formatting.

Insurance: Bruce Richmond and Larry Dooling discussed renewal of insurance policy. Determined it was best to stick with current plan given current rates.

Clean-up: Group discussion on date of Spring Clean-up; determined it would make sense to tie to city wide clean up. Matt Mullin stated that no official date has been announced, but will inform the RCA once it has.

-Group discussion on strategy for increasing turn out and using clean-up to promote RCA visibility. Ideas suggested included gift cards, and identifying and focusing on streets that need attention.

MAP/RCA: Group discussion on possibility of working towards a Port Enterprise Zone for areas covered by MAP/RCA. Steve Jurash and Aaron Calsher stated there are certain conditions that need to be met such as, full time staff, job creation clauses, State and Council support and approval. Aaron will look into details further and provide more information.

-Steve Jurash also stated that MAP is working on a City-wide Manufacturing Task Force that Mayor Nutter will be announcing. The task force is set up to exam threats such as reviewing legislation from City Council, as wells as opportunities to assist manufacturing in the city.

Tax Return: Discussion on completion of 2012 Tax Return. Larry, Bruce, and David agreed it should be very straight forward.

Agenda for next year: Larry Dooling stated that he needs more suggestions for the agenda. There were suggestions for presentations about on Zoning, PIPC, and new legislation.

-Martha Doulos of Regal leather stated that she had another condenser stolen. Martha's comment led to a group discussion about current common problems for all manufacturing companies in the area.



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-It was determined that members of both the RCA and MAP were having issues with the Fire department, and Licensing and Inspections department during inspections. Steve Jurash from MAP suggested that any companies having problems during inspection should reach out to him. Steve Horton suggested the RCA develop a rapport with L&I and try to build more connections.

-Martha Doulos Regal Leather asked other members if they were having trouble with employees and fraudulent worker compensation claims. She suggested to pool resources to help fight against fraudulent claims.

-Larry Dooling requested that any issues that the members of the RCA are facing going forward should be emailed to him upfront so the group can discuss.

Upcoming Meetings:

February 13, 2013 - Weber Packaging and Display

March 14, 2013 - PRPA